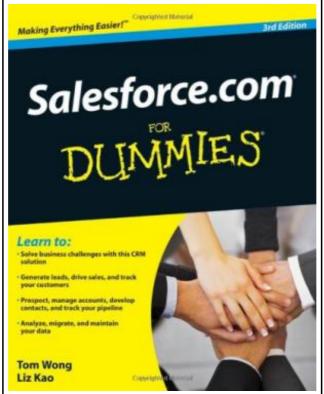
Salesforce.com For Dummies



Filesize: 4 MB

Reviews

This type of publication is every thing and helped me seeking ahead and much more. It usually fails to charge too much. It is extremely difficult to leave it before concluding, once you begin to read the book.

(Juliet Mertz)

SALESFORCE.COM FOR DUMMIES



For Dummies, 2008. Book Condition: New. Brand New, Unread Copy in Perfect Condition. A+ Customer Service! Summary: Introduction.Part I: Salesforce Basics.Chapter 1: Looking Over Salesforce.Chapter 2: Navigating Salesforce.Chapter 3: Personalizing Your System.Part II: Tracking Sales.Chapter 4: Managing Accounts.Chapter 5: Developing Contacts.Chapter 6: Managing Activities.Chapter 7: Sending E-Mail.Part III: Driving Sales.Chapter 8: Prospecting Leads.Chapter 9: Tracking Opportunities.Chapter 10: Tracking Products and Price Books.Chapter 11: Managing Your Partners.Part IV: Optimizing Marketing.Chapter 12: Driving Demand with Campaigns.Chapter 13: Building Your Internet Marketing Channel.Chapter 14: Driving Sales Effectiveness with Document Management.Chapter 15: Performing Fast and Accurate Support.Part V: Delivering Excellent Customer Service.Chapter 16: Managing Your Customer Service Solution.Chapter 17: Analyzing Data with Reports.Part VI: Measuring Overall Business Performance.Chapter 18: Seeing the Big Picture with Dashboards.Chapter 19: Fine-Tuning the Confi guration.Part VII: Designing the Salesforce Solution.Chapter 20: Customizing Salesforce.Chapter 21: Extending Salesforce Beyond CRM.Chapter 22: Migrating and Maintaining Your Data.Part VIII: The Part of Tens.Chapter 23: Ten Ways to Drive More Productivity.Chapter 24: Ten Keys to a Successful Implementation.Index.

- Read Salesforce.com For Dummies Online
- Download PDF Salesforce.com For Dummies

Relevant Books



Learn em Good: Improve Your Child s Math Skills: Simple and Effective Ways to Become Your Child s Free Tutor Without Opening a Textbook (Paperback)

Createspace, United States, 2010. Paperback. Book Condition: New. 229 x 152 mm. Language: English . Brand New Book ***** Print on Demand *****. From a certified teacher and founder of an online tutoring website-a simple and...

Save Document »



TJ new concept of the Preschool Quality Education Engineering the daily learning book of: new happy learning young children (2-4 years old) in small classes (3)(Chinese Edition)

paperback. Book Condition: New. Ship out in 2 business day, And Fast shipping, Free Tracking number will be provided after the shipment. Paperback. Pub Date :2005-09-01 Publisher: Chinese children before making Reading: All books are the...

Save Document »



Pickles To Pittsburgh: Cloudy with a Chance of Meatballs 2

Atheneum Books for Young Readers, 2000. Paperback. Book Condition: New. No Jacket. New paperbook print book copy of Pickles to Pittsburgh: Cloudy with a Chance of Meatballs 2 written by Judi Barrett. Drawn by Ron...

Save Document »



Grandpa Spanielson's Chicken Pox Stories: Story #1: The Octopus (I Can Read Book 2)

HarperCollins, 2005. Book Condition: New. Brand New, Unread Copy in Perfect Condition. A+Customer Service! Summary: Foreword by Raph Koster. Introduction. I. EXECUTIVE CONSIDERATIONS. 1. The Market. Do We Enter the Market? Basic Considerations. How...

Save Document »



The Web Collection Revealed, Premium Edition: Adobe Dreamweaver CS6, Flash CS6, and Photoshop CS6 (Stay Current with Adobe Creative Cloud)

Cengage Learning, 2012. Book Condition: New. Brand New, Unread Copy in Perfect Condition. A+ Customer Service! Summary: You can now maximize and integrate the design and development power of Adobe Creative Suite 6 with WEB...

Save Document »



Edge] the collection stacks of children's literature: Chunhyang Qiuyun 1.2 --- Children's Literature 2004(Chinese Edition)

paperback. Book Condition: New. Ship out in 2 business day, And Fast shipping, Free Tracking number will be provided after the shipment. Paperback. Pub Date: 2005 Pages: 815 Publisher: the Chinese teenager Shop Books all book.

Save Book »



Read Write Inc. Phonics: Grey Set 7 Non-Fiction 2 a Flight to New York (Paperback)

Oxford University Press, United Kingdom, 2016. Paperback. Book Condition: New. 213 x 98 mm. Language: N/A. Brand New Book. These decodable non-fiction books provide structured practice for children learning to read. Each set of books

Save Book »



By the Fire Volume 1

CreateSpace Independent Publishing Platform. Paperback. Book Condition: New. This item is printed on demand. Paperback. 130 pages. Dimensions: 9.0in. x 6.0in. x 0.3in.By the Fire is an exciting new Bi-Monthly publication featuring new works by

Save Book »



Read Write Inc. Phonics: Purple Set 2 Non-Fiction 1 Hens (Paperback)

Oxford University Press, United Kingdom, 2016. Paperback. Book Condition: New. 200 x 172 mm. Language: N/A. Brand New Book. These decodable non-fiction books provide structured practice for children learning to read. Each set of books

Save Book »



Applied Undergraduate Business English family planning materials: business knowledge REVIEW (English) (Chinese Edition)

paperback. Book Condition: New. Ship out in 2 business day, And Fast shipping, Free Tracking number will be provided after the shipment.Paperback. Pub Date: 2012 Pages: 240 Language: English Publisher: Foreign Economic and Trade University

Save Book »